

Grow Your Business with Novell and VMware - A Major Announcement

(Source: [Magirus](#)) Novell are pleased to announce that they have expanded their strategic partnership with VMware by establishing an OEM agreement for VMware to distribute and support SUSE Linux Enterprise Server in VMware vSphere environments. VMware will also standardize its virtual appliance-based product offerings on SUSE Linux Enterprise Server. This is a significant validation of Novell's Linux strategy and presents unique opportunities for you to grow your business with Novell and VMware.

Beginning in the calendar third quarter of this year, SUSE Linux Enterprise Server for VMware, a re-branded version of our flagship operating system, will ship with every copy of VMware vSphere distributed globally. This will provide powerful selling opportunities for business partners.

Novell's announcement with VMware is a major step forward for the SUSE Linux Enterprise ecosystem. It advances Novell's "Perfect Guest" strategy, which delivers SUSE Linux Enterprise Server as an optimized and fully supported operating system for all major virtualization platforms. Our approach gives partners and customers the best operating system for virtual and cloud environments.

At Novell, they believe this is a market-moving partnership that enables Novell and VMware partners to deliver a simplified and lower-cost way for customers to virtualize and manage their IT environments, from the data center to the cloud. This expansion of their strategic partnership will provide ample opportunities for their partners to grow their business, and they look forward to helping you drive these opportunities.